Small Balance Loans



Fast, Flexible and Cost Effective

As a leader in multifamily financing, we're changing the way small apartment loans are done by giving you more choices, better terms, and a faster, simpler loan process. It's financing that fits your needs.

Benefit from a combination of features not available anywhere else and get personal service from in-market experts who specialize in creative solutions for single and pooled loans. Plus, we'll get you to the closing table on time. Whether your goal is to grow your portfolio, improve returns on existing assets, or meet other financial goals, we have the strength, expertise and reliability to get you there.

The Freddie Mac Difference

When it comes to multifamily finance, Freddie Mac gets it done. We work closely with our Optigo[®] lender network to tackle complicated transactions, provide certainty of execution and fund quickly.

Borrowers Who Want to Know More

Contact one of our Optigo lenders at

mf.freddiemac.com/borrowers/

Product Snapshot

- \$1 million \$7.5 million
- 5-, 7- and 10-year hybrid ARM and fixedrate options
- Non-recourse
- Up to 80% LTV in certain markets
- Interest-only available
- 30-year amortization
- Declining prepayment options
- Coupon pricing held at application
- Streamlined loan documents and thirdparty reports
- Certainty of execution
- 12 Optigo lenders with nationwide coverage
- Your servicing partner for the life of your loan

In Your Local Market

Borrowers can request a quote through one of our approved Optigo lenders.

Request A Quote



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Eligible Optigo Lenders	12 Freddie Mac Multifamily <u>Optigo Small Balance Loan lenders</u>
Loan Amount	\$1 million - \$7.5 million in all markets
Loan Purpose	Acquisition or refinance
Loan Terms	 Hybrid ARM: initial 5-, 7- or 10-year fixed-rate period followed by a floating-rate period up to 10 years Fixed: 5-, 7- or 10-year loan term
Amortization	Up to 30 years
Interest-Only	Partial-term and full-term interest-only available
Prepayments	Declining schedules and yield maintenance available for all loan types — please refer to the chart on page 5
Eligible Borrowers/ Borrowing Entities	Limited partnerships; limited liability companies; Single Asset Entities; Special Purpose Entities; tenancy-in-common with up to five unrelated members; and irrevocable trusts with an individual guarantor
Recourse	Non-recourse, with standard carveout provisions required
Subordinate Debt	Not Permitted
Net Worth and Liquidity	 Minimum Net worth: Equal to the loan amount Minimum Liquidity: Equal to 9 months of principal and interest
Eligible Properties	 Multifamily housing with five residential units¹ or more, including: Properties with tax abatements Age-restricted properties with no resident services Properties with space for certain commercial (non-residential) uses² Properties with tenant-based housing vouchers Low-Income Housing Tax Credit (LIHTC) properties with Land Use Restriction Agreements (LURAs) that are in either the final 24 months of the initial compliance period or the extended use period (investor must have exited) Properties with local rent subsidies for 10% or fewer units where the subsidy is not contingent on the owner's initial or ongoing certification of tenant eligibility Properties with certain regulatory agreements that impose income and/or rent restrictions, provided all related funds have been disbursed²



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	¹ Loans secured by groups of contig permitted as part of a larger loan co for details. ² Contact your Freddie Mac represe	guous and non-contiguous duplexes, triplex onfiguration, subject to additional restriction entative for details	es and fourplexes may be s. Contact an Optigo lender
Ineligible Properties	 Seniors housing with senior care services Student housing (greater than 50% concentration) Military housing (greater than 50% concentration) Properties with project-based housing assistance payment contracts (including project-based Section 8 HAP contracts) LIHTC properties with LURAs in compliance years 1 through 12 Historic Tax Credit (HTC) properties with a master lease structure Tax-exempt bonds Interest Reduction Payments (IRPs) 		
Occupancy	Stabilized property with a minimum of 90% physical occupancy		
Replacement Reserves	streamlined Physical Risk Report the life of the loan. The rating so the life of the loan. The life of	w erate gh iguous buildings will require an additional \$	provements needed over
Escrows	 Real estate tax escrows deferred for deals with an LTV ratio of 65% or less Insurance escrows deferred Replacement reserve escrows may qualify for deferral for certain loans 		
	LTV and DSCR requirements vary based on the market tier in which the property resides: Top, Standard, Small or Very Small. To determine market tier, please consult the <u>SBL Market Tiering list</u> on our <u>Originate and Underwrite page</u> .		
Fixed-Rate/Hybrid ARM LTV Ratios and Amortizing DSCRs*		Minimum Amortizing DCR	Maximum LTV
	Top SBL Ma		80%
J	Standard SBL Ma	irkets 1.25x	80%
	Small SBL Ma	irkets 1.30x	75%1
	Very Small SBL Ma	nrkets 1.40x	75%1



	¹ Maximum 70% LTV for Refinances *Temporary adjustments may be made to the ak	pove thresholds based on changes in market environment	
Partial-Term Interest-Only (IO) Options		Partial Interest-Only Term	
	Top and Standard SBL Markets	 1 year on 5-year term 2 years for a 7-year term 3 years for a 10-year term 	
	Small and Very Small SBL Markets	 0 years on 5-year term 1 year for a 7-year term 2 years for a 10-year term 	

- 5-year term
- r a 7-year term
- r a 10-year term
- 5-year term
- a 7-year term
- r a 10-year term

Full-Term IO Adjustments

	Add to the Baseline	Maximum LTV
Top and Standard SBL Markets	0.15x	65%
Small and Very Small SBL Markets	0.10x	60%

Prepayment Provisions

Fixed Rate

	5-Year	7-Year	10-Year
Option 1	54321	5544321	5544332211
Option 2 ²	32111	3322111	3332221111
Option 3 ³	(YM or 1%)	(YM or 1%)	(YM or 1%)
Option 4	31000	N/A	N/A

Hybrid ARMs¹

	5+5 Year	7+3 Year	10+10 Year
Option 1	54321, 1%	5544321, 1%	5544332211, 1%
Option 2 ²	32111, 1%	3322111, 1%	3332221111,1%
Option 3 ⁴	(YM or 1%), 1%	(YM or 1%), 1%	(YM or 1%), 1%
Option 4	31000,0%	N/A	N/A

 $^{^1}$ Hybrid ARM consists of an initial fixed-rate period followed by a floating-rate period. During the floating-rate period the coupon is based on the 30-day Average SOFR + 325 bps margin. Every six months, the floating rate may increase or decrease by up to 1%, never be less than a floor of the initial fixed interest rate and never be greater than a maximum lifetime cap of the initial fixed interest rate + 5%.



 $^{^2}$ Prepay description: For example, for a Hybrid ARM "32111, 1%" refers to 3% for year 1 of the fixed-rate period, 2% for year 2, 1% for the next 3 years, then 1% during the remaining floating-rate period.

 $^{^3}$ Higher of yield maintenance (YM) or 1% during the YM period. See Fixed Rate notes for details.

 $^{^4}$ With respect to Hybrid ARM mortgage loans with yield maintenance, for any prepayment made during the yield maintenance period, the prepayment charge will initially be the greater of (i) 1.0% of the unpaid principal balance or (ii)

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yield maintenance. If a prepayment is made after the yield maintenance period, then the prepayment charge will be 1% of the unpaid principal balance. See Hybrid ARM notes for details.

